

# Stainless Steels and the Russian Market, 2d International Conference

April 21-22, 2016

Atrium Palace Hotel, Ekaterinburg, RUSSIA

Organized by



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## The conference will cover:

The Russian and the CIS stainless steels markets. overview	Stainless steel rolled products manufacture. possibilities of growth	Stainless steels import. regulations issues
Russian stainless welded tubes market. trends	Market of materials for stainless rolled products manufacture. price trends and outlooks	Forming conditions for import substitution development
Russian stainless steel consumption outlook	New technologies of stainless steels production, new market niches, new products	Stainless and special steels distribution. trends

## Target audience:

The conference will bring together leaders and professionals of stainless and special steels rolled stock manufacturing and processing companies, steel service centers, stainless steel users, state institutions, and analytical agencies. Totally more than 100 delegates.

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**Participation fee.** €500 or \$550 (VAT incl).

## **Discounts**

2d delegate from one company: 5% off,

3d delegate: 10% off,

4th and more: 15% off. F

The registration fee includes participation in panel discussions, coffee-breaks, lunch-break, stand-up meal, the delegate's bag, as well as field trips to stainless steel companies and service centers located in the Sverdlovsk region on the 22d of April. Transportation and accommodation are not included in the participation fee!

**For details please contact:**

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## PROGRAMM

### 21 April

09.00–10.00 Registration of delegates (Atrium Palace Hotel, 44, Kuybysheva ul., Ekaterinburg), tea, coffee

10.00–11.40 **Session 1. Russian and Global Stainless and Special Steels Production Trends. Sales Policies in Russia and the CIS**

- **Alexander Romanov**, General Manager, [Metal Supply and Sales](#), [RUMSS](#) President. Welcome address
- **Victor Tarnavsky**, Head of Analytical Column, [Metal Supply and Sales](#). «Global Nickel and Stainless Steels Market Trends»
- **Roman Modzgvirshvily**, Director for Sales, [Krasny Oktyabr Steel Works](#). «Manufacture and Sales of Krasny Oktyabr and Zlatoust Steel Works Alliance»
- **Alexander Borschevsky**, General Manager, [TMK-Inox](#). «Development of Stainless Tubes Production at TMK-Inox»
- **Vladimir Serovikov**, Executive Director, [Kontinental](#) «Opportunities for Import Substitution in the Russian Stainless Steels Market: The Opinion of the Universal Supplier»

11.40–12.00 Discussion «Will is Action plan to import substitution and high-quality stainless steel flat products, seamless and pipes in the steel industry made to the 2019–2020?»

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12.00–12.30      Coffee-break

12.30–14.10      **Session 2. Stainless Steels Export and Import. Opportunities for Import Substitution. Technical Regulation. New Products, New Technologies**

- **Ildar Akhmadulin**, Head of Energy and Nuclear Engineering Department, Industrial Sales Management, [ChTPZ Group](#) «ChTPZ and PNTZ Stainless Tubes. Products Range and New Developments»
- **Constantine Zuntov**, Director, [Techno Tube](#). «Laser welding of pipes. New quality standards of Techno Tube»
- **Alexander Belobrov**, General Manager, [Ileko](#) «Competitive Advantages of the Stainless and Special Steels Service Center under Current Conditions»
- **Sergey Zakarlyukin**, General Manager, [Metchiv](#). «Stainless Steels Market of Ural Federal Region: Characteristics of Use. Metchiv's Strategy»
- **Aleksey Aleksandrov**, Marketing, [Globus-Steel](#) «Stainless Steel Plates: New Opportunities and Solutions for the Russian Industry»
- **Nasibulla Mukhatdinov**, Head of the Institute of Economics, [Bardin TsNIChermet](#). «Development of Special Steels Low-Tonnage Production»

14.10-14.30 Discussion «The problem of correction of the customs value on imports of flat-rolled products»

14.30-15.30 Lunch

15.30-17.10 **Session 3. Russian and Regional Stainless Tubes Markets. Stainless Rolled Stock Distribution and Processing Developments**

- **Eugene Svintsov**, Deputy of General Manager, [UTK-Steel](#) «Stainless Steels Consumption in Russia: Characteristics of Users, Trends in Demand, Outlook on Sales Market Recovery»
- **Sergey Zakarlyukin**, General Director of [Metchiv](#). «The market for stainless steel UFD: features steel consumption. The Company's strategy metche»
- **Aleksey Orlov**, General Manager, [Orinnox](#) «Stainless Steels Market of Privolzhsk Federal Region: Characteristics of Consumption. Orinnox Strategy in the Stainless Steels Market»
- **Georgy Dubonosov**, General Manager, [Voss Metall](#). «Do not look at the global market (medium-sized trader notes) »
- **Evgeny Zaytsev**, General Manager, [Merkury Metal Group](#) «Pressing Problems of Steel Trading in the Stagnating Stainless Steels Market»
- **Sergey Fedorov**, General Manager, [Inoxpoint Group](#) «Issues of Coordination between the Large Steel Trader and Stainless Steels Producer»

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17.10-17.30 Discussion «Which sectors of stainless steel consumption can become drivers of recovery and growth in demand. When can it happen?»

18.00-22.00 Stand-up meal, networking

For all concerned: Bowling tournament and Russian Billiards  
Tournament

## 22 April

09.00-18.00 Field trip to stainless steels service centers including: UTK-Steel and Kontinental



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**To register as a delegate**, please fill out and forward the form to

[ignatenko@metalinfo.ru](mailto:ignatenko@metalinfo.ru) or [ir@metalinfo.ru](mailto:ir@metalinfo.ru) or [vika@metalinfo.ru](mailto:vika@metalinfo.ru)

## REGISTRATION FORM

Company Name:			
Address:			
Phone:		Fax:	
e-mail:			
1. First Name, Second Name:			
Position:			
Please forward us the invoice for the registration fee (s)			